



## Competitive Model Comparison Matrix

| Groen                       | Spec Sheet Link            | Gas/Electric/<br>Direct Steam | Capacity | Cleveland | Vulcan   | AccuTemp       | Market<br>Forge | Crown | Legion | Therma-Tek |
|-----------------------------|----------------------------|-------------------------------|----------|-----------|----------|----------------|-----------------|-------|--------|------------|
| Steamers                    |                            |                               |          |           |          |                |                 |       |        |            |
| SmartSteam Pro - boilerless |                            |                               |          |           |          |                |                 |       |        |            |
| GSSP-BL-3E                  | <a href="#">Spec Sheet</a> | Electric                      | 3 pan    | 22CET3.1  | C24EO3AF | E62083E100     | ALTAIR II-4     |       |        |            |
| GSSP-BL-5E                  | <a href="#">Spec Sheet</a> | Electric                      | 5 pan    | 22CET6.1  | C24EO5AF | E62083E100     | ALTAIR II-6     |       |        |            |
| GSSP-BL-5E                  | <a href="#">Spec Sheet</a> | Electric                      | 5 pan    |           |          | E62301E070     |                 |       |        |            |
| GSSP-BL-5E                  | <a href="#">Spec Sheet</a> | Electric                      | 5 pan    |           |          | E62401E060     |                 |       |        |            |
| GSSP-BL-5E                  | <a href="#">Spec Sheet</a> | Electric                      | 5 pan    |           |          | E64403E120     |                 |       |        |            |
| GSSP-BL-5E                  | <a href="#">Spec Sheet</a> | Electric                      | 5 pan    |           |          | E64803E140     |                 |       |        |            |
| GSSP-BL-5E                  | <a href="#">Spec Sheet</a> | Electric                      | 5 pan    |           |          | E62081E060 SGL |                 |       |        |            |
| GSSP-BL-5E                  | <a href="#">Spec Sheet</a> | Electric                      | 5 pan    |           |          | E62083E080 SGL |                 |       |        |            |
| GSSP-BL-5E                  | <a href="#">Spec Sheet</a> | Electric                      | 5 pan    |           |          | E62083E100 SGL |                 |       |        |            |
| GSSP-BL-5E                  | <a href="#">Spec Sheet</a> | Electric                      | 5 pan    |           |          | E62083E150 SGL |                 |       |        |            |
| GSSP-BL-5E                  | <a href="#">Spec Sheet</a> | Electric                      | 5 pan    |           |          | E62301E070 SGL |                 |       |        |            |
| GSSP-BL-5E                  | <a href="#">Spec Sheet</a> | Electric                      | 5 pan    |           |          | E62401E060 SGL |                 |       |        |            |
| GSSP-BL-5E                  | <a href="#">Spec Sheet</a> | Electric                      | 5 pan    |           |          | E62403E110 SGL |                 |       |        |            |
| GSSP-BL-5E                  | <a href="#">Spec Sheet</a> | Electric                      | 5 pan    |           |          | E62403E130 SGL |                 |       |        |            |
| GSSP-BL-10ES                | <a href="#">Spec Sheet</a> | Electric                      | 10 pan   |           |          |                | ALTAIR II-10    |       |        |            |



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|----------------|----------------------------|-------------------------------|----------|--------------|--------|----------------|-----------------|-------|--------|------------|
| GSSP-BL-10ES   | <a href="#">Spec Sheet</a> | Electric                      | 10 pan   |              |        | N61201E060 SGL |                 |       |        |            |
| GSSP-BL-3ES    | <a href="#">Spec Sheet</a> | Electric                      | 3 pan    |              |        | E62083E100     |                 |       |        |            |
| GSSP-BL-5ES    | <a href="#">Spec Sheet</a> | Electric                      | 5 pan    |              |        | E62083E100     |                 |       |        |            |
| GSSP-BL-5ES    | <a href="#">Spec Sheet</a> | Electric                      | 5 pan    |              |        | E62301E070     |                 |       |        |            |
| GSSP-BL-5ES    | <a href="#">Spec Sheet</a> | Electric                      | 5 pan    |              |        | E62401E060     |                 |       |        |            |
| GSSP-BL-5ES    | <a href="#">Spec Sheet</a> | Electric                      | 5 pan    |              |        | E64403E120     |                 |       |        |            |
| GSSP-BL-5ES    | <a href="#">Spec Sheet</a> | Electric                      | 5 pan    |              |        | E64803E140     |                 |       |        |            |
| GSSP-BL-5ES    | <a href="#">Spec Sheet</a> | Electric                      | 5 pan    |              |        | E62081E060 SGL |                 |       |        |            |
| GSSP-BL-5ES    | <a href="#">Spec Sheet</a> | Electric                      | 5 pan    |              |        | E62083E100 SGL |                 |       |        |            |
| GSSP-BL-5ES    | <a href="#">Spec Sheet</a> | Electric                      | 5 pan    |              |        | E62083E150 SGL |                 |       |        |            |
| GSSP-BL-5ES    | <a href="#">Spec Sheet</a> | Electric                      | 5 pan    |              |        | E62301E070 SGL |                 |       |        |            |
| GSSP-BL-5ES    | <a href="#">Spec Sheet</a> | Electric                      | 5 pan    |              |        | E62401E060 SGL |                 |       |        |            |
| (2)GSSB-BL-3ES | <a href="#">Spec Sheet</a> | Electric                      | 6 pan    | (2)22CET33.1 |        | S32401D110 DBL |                 |       |        |            |
| (2)GSSB-BL-5ES | <a href="#">Spec Sheet</a> | Electric                      | 10 pan   | (2) 1SCEMCS  |        | E62083E150 DBL |                 |       |        |            |
| (2)GSSB-BL-5ES | <a href="#">Spec Sheet</a> | Electric                      | 10 pan   |              |        | E62083E080 DBL | ALTAIR II-12    |       |        |            |



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|----------------|----------------------------|-------------------------------|----------|---------------|--------|----------------|-----------------|--------|--------|------------|
| (2)GSSB-BL-5ES | <a href="#">Spec Sheet</a> | Electric                      | 10 pan   |               |        | E62083E100 DBL |                 |        |        |            |
| (2)GSSB-BL-5ES | <a href="#">Spec Sheet</a> | Electric                      | 10 pan   |               |        | E62083E150 DBL |                 |        |        |            |
| (2)GSSB-BL-5ES | <a href="#">Spec Sheet</a> | Electric                      | 10 pan   |               |        | E62301E070 DBL |                 |        |        |            |
| (2)GSSB-BL-5ES | <a href="#">Spec Sheet</a> | Electric                      | 10 pan   |               |        | E62401E060 DBL |                 |        |        |            |
| (2)GSSB-BL-5ES | <a href="#">Spec Sheet</a> | Electric                      | 10 pan   |               |        | E62403E110 DBL |                 |        |        |            |
| (2)GSSB-BL5ES  | <a href="#">Spec Sheet</a> | Electric                      | 10 pan   |               |        | E62403E130 DBL |                 |        |        |            |
| GSSP-BL-3G     | <a href="#">Spec Sheet</a> | Gas                           | 3 pan    | 22CGT3.1      |        |                | SIRIUS II-4     |        |        |            |
| GSSP-BL-3G     | <a href="#">Spec Sheet</a> | Gas                           | 3 pan    |               |        |                | SIRIUS II-5     |        |        |            |
| GSSP-BL-5G     | <a href="#">Spec Sheet</a> | Gas                           | 5 pan    | 22CGT6.1      |        | N61201E060 SGL | SIRIUS II-6     |        |        |            |
| GSSP-BL-5G     | <a href="#">Spec Sheet</a> | Gas                           | 5 pan    |               |        | P61201E060 SGL | SIRIUS 11-8     |        |        |            |
| GSSP-BL-5GS    | <a href="#">Spec Sheet</a> | Gas                           | 5 pan    |               |        | N61201E060 SGL |                 |        |        |            |
| GSSP-BL-5GS    | <a href="#">Spec Sheet</a> | Gas                           | 5 pan    |               |        | P61201E060 SGL |                 |        |        |            |
| (2)GSSP-BL-3GS | <a href="#">Spec Sheet</a> | Gas                           | 6 pan    | (2) 22CGT33.1 |        | N61201E060 DBL |                 |        |        |            |
| (2)GSSP-BL-3GS | <a href="#">Spec Sheet</a> | Gas                           | 7 pan    | (2) 22CGT63.1 |        | N61201E060 DBL |                 |        |        |            |
| (2)GSSP-BL-5GS | <a href="#">Spec Sheet</a> | Gas                           | 10 pan   |               |        | N61201E060 DBL | SIRIUS II-10    | R18A-4 |        |            |



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| Groen                              | Spec Sheet Link            | Gas/Electric/<br>Direct Steam | Capacity | Cleveland | Vulcan | AccuTemp       | Market<br>Forge | Crown  | Legion | Therma-Tek |
|------------------------------------|----------------------------|-------------------------------|----------|-----------|--------|----------------|-----------------|--------|--------|------------|
| (2)GSSP-BL-5GS                     | <a href="#">Spec Sheet</a> | Gas                           | 10 pan   |           |        | P61201E060 DBL | SIRIUS 11-12    |        |        |            |
| Intek - boilerless, connectionless |                            |                               |          |           |        |                |                 |        |        |            |
| XS-208-8-1                         | <a href="#">Spec Sheet</a> | Electric                      | 6 pan    | 1SCE      | C24E05 | S32081D060     |                 | EPX-3  |        |            |
| XS-208-8-1                         | <a href="#">Spec Sheet</a> | Electric                      | 6 pan    | 1SCMCS    | C24E03 | S62081D060     |                 | EXPN-5 |        |            |
| XS-208-8-1                         | <a href="#">Spec Sheet</a> | Electric                      | 6 pan    |           |        | E62081D060     |                 |        |        |            |
| XS-208-8-1                         | <a href="#">Spec Sheet</a> | Electric                      | 6 pan    |           |        | S32401D060     |                 |        |        |            |
| XS-208-8-1                         | <a href="#">Spec Sheet</a> | Electric                      | 6 pan    |           |        | E62081D060 DBL |                 |        |        |            |
| XS-208-8-1                         | <a href="#">Spec Sheet</a> | Electric                      | 6 pan    |           |        | E62081D060 SGL |                 |        |        |            |
| XS-208-8-1                         | <a href="#">Spec Sheet</a> | Electric                      | 6 pan    |           |        | E62081E060 DBL |                 |        |        |            |
| XS-208-8-1                         | <a href="#">Spec Sheet</a> | Electric                      | 6 pan    |           |        | E62401D060 DBL |                 |        |        |            |
| XS-208-8-3                         | <a href="#">Spec Sheet</a> | Electric                      | 6 pan    |           |        | S32083D100     |                 |        |        |            |
| XS-208-8-3                         | <a href="#">Spec Sheet</a> | Electric                      | 6 pan    |           |        | S62083D080     |                 |        |        |            |
| XS-208-8-3                         | <a href="#">Spec Sheet</a> | Electric                      | 6 pan    |           |        | S62083D100     |                 |        |        |            |
| XS-208-8-3                         | <a href="#">Spec Sheet</a> | Electric                      | 6 pan    |           |        | E62083D080     |                 |        |        |            |
| XS-208-8-3                         | <a href="#">Spec Sheet</a> | Electric                      | 6 pan    |           |        | E62083D100     |                 |        |        |            |
| XS-208-8-3                         | <a href="#">Spec Sheet</a> | Electric                      | 6 pan    |           |        | S34403D090     |                 |        |        |            |
| XS-208-8-3                         | <a href="#">Spec Sheet</a> | Electric                      | 6 pan    |           |        | E62083E080     |                 |        |        |            |



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|-------------|----------------------------|-------------------------------|----------|-----------|--------|-----------------|-----------------|-------|--------|------------|
| XS-208-8-3  | <a href="#">Spec Sheet</a> | Electric                      | 6 pan    |           |        | E62083D080 DBL  |                 |       |        |            |
| XS-208-8-3  | <a href="#">Spec Sheet</a> | Electric                      | 6 pan    |           |        | E62083D080 SGL  |                 |       |        |            |
| XS-208-8-3  | <a href="#">Spec Sheet</a> | Electric                      | 6 pan    |           |        | E62083D100 DBL  |                 |       |        |            |
| XS-208-8-3  | <a href="#">Spec Sheet</a> | Electric                      | 6 pan    |           |        | E62083D100 SGL  |                 |       |        |            |
| XS-208-12-3 | <a href="#">Spec Sheet</a> | Electric                      | 6 pan    |           |        | S32083D120      |                 |       |        |            |
| XS-208-12-3 | <a href="#">Spec Sheet</a> | Electric                      | 6 pan    |           |        | S32403D110      |                 |       |        |            |
| XS-208-12-3 | <a href="#">Spec Sheet</a> | Electric                      | 6 pan    |           |        | S32403D130      |                 |       |        |            |
| XS-208-12-3 | <a href="#">Spec Sheet</a> | Electric                      | 6 pan    |           |        | S34803D110      |                 |       |        |            |
| XS-208-12-3 | <a href="#">Spec Sheet</a> | Electric                      | 6 pan    |           |        | S62083D120      |                 |       |        |            |
| XS-240-8-1  | <a href="#">Spec Sheet</a> | Electric                      | 6 pan    |           |        | S62401D060      |                 |       |        |            |
| XS-240-8-1  | <a href="#">Spec Sheet</a> | Electric                      | 6 pan    |           |        | E62401D060      |                 |       |        |            |
| XS-240-8-1  | <a href="#">Spec Sheet</a> | Electric                      | 6 pan    |           |        | E62401D060 DSGL |                 |       |        |            |
| XS-240-12-3 | <a href="#">Spec Sheet</a> | Electric                      | 6 pan    |           |        | S62403D110      |                 |       |        |            |
| XS-240-12-3 | <a href="#">Spec Sheet</a> | Electric                      | 6 pan    |           |        | S62403D130      |                 |       |        |            |
| XS-240-12-3 | <a href="#">Spec Sheet</a> | Electric                      | 6 pan    |           |        | E62403D110      |                 |       |        |            |
| XS-240-12-3 | <a href="#">Spec Sheet</a> | Electric                      | 6 pan    |           |        | E62403D130      |                 |       |        |            |
| XS-240-12-3 | <a href="#">Spec Sheet</a> | Electric                      | 6 pan    |           | Page 5 | E62403E110      |                 |       |        |            |



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| Groen                              | Spec Sheet Link            | Gas/Electric/<br>Direct Steam | Capacity | Cleveland  | Vulcan        | AccuTemp       | Market<br>Forge | Crown   | Legion | Therma-Tek |
|------------------------------------|----------------------------|-------------------------------|----------|------------|---------------|----------------|-----------------|---------|--------|------------|
| XS-240-12-3                        | <a href="#">Spec Sheet</a> | Electric                      | 6 pan    |            |               | E62403E130     |                 |         |        |            |
| XS-240-12-3                        | <a href="#">Spec Sheet</a> | Electric                      | 6 pan    |            |               | E62403D110 DBL |                 |         |        |            |
| XS-240-12-3                        | <a href="#">Spec Sheet</a> | Electric                      | 6 pan    |            |               | E62403D110 SGL |                 |         |        |            |
| XS-240-12-3                        | <a href="#">Spec Sheet</a> | Electric                      | 6 pan    |            |               | E62403D130 DBL |                 |         |        |            |
| XS-240-12-3                        | <a href="#">Spec Sheet</a> | Electric                      | 6 pan    |            |               | E62403D130 SGL |                 |         |        |            |
| XS-480-12-3                        | <a href="#">Spec Sheet</a> | Electric                      | 6 pan    |            |               | S64403D120     |                 |         |        |            |
| XS-480-12-3                        | <a href="#">Spec Sheet</a> | Electric                      | 6 pan    |            |               | S64803D140     |                 |         |        |            |
| XS-480-12-3                        | <a href="#">Spec Sheet</a> | Electric                      | 6 pan    |            |               | E64403D120     |                 |         |        |            |
| XS-480-12-3                        | <a href="#">Spec Sheet</a> | Electric                      | 6 pan    |            |               | E64803D140     |                 |         |        |            |
| HyPerSteam - steam generator based |                            |                               |          |            |               |                |                 |         |        |            |
| HY-3E                              | <a href="#">Spec Sheet</a> | Electric                      | 3 pan    | 21CET8     | C24EA3-PLUS   |                |                 | SX-3    |        |            |
| HY-3E                              | <a href="#">Spec Sheet</a> | Electric                      | 3 pan    |            | C24EA3-PS     |                |                 |         |        |            |
| HY-3E                              | <a href="#">Spec Sheet</a> | Electric                      | 3 pan    |            | C24EA3-LWE    |                |                 |         |        |            |
| HY-5E                              | <a href="#">Spec Sheet</a> | Electric                      | 5 pan    | 21CET16    | C24EA5-PLUS   |                |                 | SX-5    |        |            |
| HY-5E                              | <a href="#">Spec Sheet</a> | Electric                      | 5 pan    |            | C24EA5-PS     |                |                 | SXN-4   |        |            |
| HY-5E                              | <a href="#">Spec Sheet</a> | Electric                      | 5 pan    |            | C24EA5 -LWE   |                |                 |         |        |            |
| HY-6E                              | <a href="#">Spec Sheet</a> | Electric                      | 6 pan    | (2) 21CET8 | Page 6 C24ET6 |                |                 | SX-34EC |        |            |



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|--------------------------------|----------------------------|-------------------------------|----------|-----------|-------------|----------|-----------------|-----------|--------|------------|
| HY-6E                          | <a href="#">Spec Sheet</a> | Electric                      | 6 pan    |           | C24ET6-PS   |          |                 |           |        |            |
| (2)HY-3EF                      | <a href="#">Spec Sheet</a> | Electric                      | 6 pan    |           | C24ET6-LWE  |          |                 |           |        |            |
| (2)HY-3EF                      | <a href="#">Spec Sheet</a> | Electric                      | 6 pan    |           | C24ET10     |          |                 |           |        |            |
| (2)HY-3EF                      | <a href="#">Spec Sheet</a> | Electric                      | 6 pan    |           | C24ET10-PS  |          |                 |           |        |            |
| (2)HY-5EF                      | <a href="#">Spec Sheet</a> | Electric                      | 10 pan   | 24CEA10   | C24ET10-LWE |          | ETP-10E         | SX-55EC   |        |            |
| HY-5G                          | <a href="#">Spec Sheet</a> | Gas                           | 5 pan    | 21CGA5    | VSX5G       |          |                 | SX-5G3    |        |            |
| HY-6G                          | <a href="#">Spec Sheet</a> | Gas                           | 6 pan    | 24CGA6.2S | C24GA6      |          |                 | GSX-7HE   |        |            |
| HY-6G                          | <a href="#">Spec Sheet</a> | Gas                           | 6 pan    |           | C24GA10 PS  |          |                 | SX-7G3    |        |            |
| (2)HY-5GF                      | <a href="#">Spec Sheet</a> | Gas                           | 10 pan   | 24CGA10.2 |             |          |                 | GSX-10HE  |        |            |
| (2)HY-5GF                      | <a href="#">Spec Sheet</a> | Gas                           | 10 pan   | 24CGA10.2 |             |          | ETP-10G         | GSX-16HE  |        |            |
| (2)HY-5GF                      | <a href="#">Spec Sheet</a> | Gas                           | 10 pan   |           |             |          |                 | SX-10G3   |        |            |
| HyPlus - pressure boiler based |                            |                               |          |           |             |          |                 |           |        |            |
| HY-6SE-24                      | <a href="#">Spec Sheet</a> | Electric                      | 6 pan    | 24CEM24   |             |          |                 | ECX-2-24  |        |            |
| HY-6SE-36                      | <a href="#">Spec Sheet</a> | Electric                      | 6 pan    |           |             |          |                 | ECX-2-36  |        |            |
| HY-6SE-24                      | <a href="#">Spec Sheet</a> | Electric                      | 6 pan    |           |             |          |                 | SCX-2-24  |        |            |
| HY-10SE-24                     | <a href="#">Spec Sheet</a> | Electric                      | 10 pan   |           |             |          |                 | ECX-10-24 |        |            |



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|------------|----------------------------|-------------------------------|----------|-----------|--------|----------|-----------------|-----------|--------|------------|
| HY-10SE-24 | <a href="#">Spec Sheet</a> | Electric                      | 10 pan   |           |        |          |                 | SCX-10-24 |        |            |
| HY-10SE-24 | <a href="#">Spec Sheet</a> | Electric                      | 10 pan   |           |        |          |                 | ECX-24    |        |            |
| HY-10SE-36 | <a href="#">Spec Sheet</a> | Electric                      | 10 pan   | 36CEM1648 |        |          |                 | ECX-10-36 |        |            |
| HY-10SE-36 | <a href="#">Spec Sheet</a> | Electric                      | 10 pan   |           |        |          |                 | ECX-16    |        |            |
| HY-10SE-36 | <a href="#">Spec Sheet</a> | Electric                      | 10 pan   |           |        |          |                 | SCX-10-36 |        |            |
| HY-10SE-36 | <a href="#">Spec Sheet</a> | Electric                      | 10 pan   |           |        |          |                 | SCX-16    |        |            |
| HY-10SE-36 | <a href="#">Spec Sheet</a> | Electric                      | 10 pan   |           |        |          |                 | SCX-2-36  |        |            |
| CNEB/24    | <a href="#">Spec Sheet</a> | Electric                      |          | 24EM24    |        |          |                 | CE-24     |        |            |
| CNEB/24    | <a href="#">Spec Sheet</a> | Electric                      |          |           |        |          |                 | CE-324    |        |            |
| CNEB/24    | <a href="#">Spec Sheet</a> | Electric                      |          |           |        |          |                 | CE-336    |        |            |
| CNEB/24    | <a href="#">Spec Sheet</a> | Electric                      |          |           |        |          |                 | CE-342    |        |            |
| CNEB/24    | <a href="#">Spec Sheet</a> | Electric                      |          |           |        |          |                 | CE-348    |        |            |
| CNEB/24    | <a href="#">Spec Sheet</a> | Electric                      |          |           |        |          |                 | CE-36     |        |            |
| CNEB/24    | <a href="#">Spec Sheet</a> | Electric                      |          |           |        |          |                 | CE-42     |        |            |
| CNEB/24    | <a href="#">Spec Sheet</a> | Electric                      |          |           |        |          |                 | CE-48     |        |            |





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|------------|----------------------------|-------------------------------|----------|------------|---------|----------|-----------------|-----------|--------|------------|
| CNEB/24    | <a href="#">Spec Sheet</a> | Electric                      |          |            |         |          |                 | CE-346    |        |            |
| HY-6SG-24  | <a href="#">Spec Sheet</a> | Gas                           | 6 pan    | 24CGM200   |         |          |                 | GCX-2-24  |        |            |
| HY-6SG-36  | <a href="#">Spec Sheet</a> | Gas                           | 6 pan    |            |         |          |                 | GCX-2-36  |        |            |
| HY-10SG-24 | <a href="#">Spec Sheet</a> | Gas                           | 10 pan   |            |         |          |                 | GCX-10-24 |        |            |
| HY-10SG-24 | <a href="#">Spec Sheet</a> | Gas                           | 10 pan   |            |         |          |                 | GCX-24    |        |            |
| HY-10SG-36 | <a href="#">Spec Sheet</a> | Gas                           | 10 pan   | 36CGM16300 |         |          |                 | GCX-10-36 |        |            |
| HY-10SG-36 | <a href="#">Spec Sheet</a> | Gas                           | 10 pan   |            |         |          |                 | GCX-16    |        |            |
| CNGB/24    | <a href="#">Spec Sheet</a> | Gas                           |          | 36GM200    |         |          |                 | CG-220    |        |            |
| CNGB/24    | <a href="#">Spec Sheet</a> | Gas                           |          | 36GM300    |         |          |                 | CG-325    |        |            |
| CNGB/24    | <a href="#">Spec Sheet</a> | Gas                           |          |            |         |          |                 | CG-330    |        |            |
| HY-6SM     | <a href="#">Spec Sheet</a> | Direct Steam                  | 6 pan    | 24CDM      | C24DA6  |          |                 | DCX-2-24  |        |            |
| HY-6SM     | <a href="#">Spec Sheet</a> | Direct Steam                  | 6 pan    |            |         |          |                 | DCX-2-36  |        |            |
| HY-10SM    | <a href="#">Spec Sheet</a> | Direct Steam                  | 10 pan   | 24CDP10    | C24DA10 |          |                 | DCX-10-24 |        |            |
| HY-10SM    | <a href="#">Spec Sheet</a> | Direct Steam                  | 10 pan   |            |         |          |                 | DCX-10-36 |        |            |
| HY-10SM    | <a href="#">Spec Sheet</a> | Direct Steam                  | 10 pan   |            |         |          |                 | DCX-24    |        |            |



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|------------------------|----------------------------|-------------------------------|------------|-----------|--------|----------|-----------------|----------|--------|------------|
| HY-10SM                | <a href="#">Spec Sheet</a> | Direct Steam                  | 10 pan     |           |        |          |                 | DCX-16   |        |            |
| STEAM JACKETED KETTLES |                            |                               |            |           |        |          |                 |          |        |            |
| Countertop             |                            |                               |            |           |        |          |                 |          |        |            |
| TDB/6-10               | <a href="#">Spec Sheet</a> | Electric                      | 2.5 gallon | KET3T     |        |          |                 |          |        |            |
| TDB-20C                | <a href="#">Spec Sheet</a> | Electric                      | 5 gallon   |           |        | ALTEH-5  |                 |          | TEH-20 |            |
| TDB-24C                | <a href="#">Spec Sheet</a> | Electric                      | 6 gallon   | KET6T     | K6ETT  |          |                 | EC-6TW   |        |            |
| TDB-40C                | <a href="#">Spec Sheet</a> | Electric                      | 10 gallon  |           |        | ALTEH-10 |                 | EC-10TW  | TEH-40 |            |
| TDB-40C                | <a href="#">Spec Sheet</a> | Electric                      | 10 gallon  |           |        |          |                 | EC-10TWL |        |            |
| TDB-48C                | <a href="#">Spec Sheet</a> | Electric                      | 12 gallon  | KET12T    | K12ETT |          |                 | EC-12TW  |        |            |
| TDB-48C                | <a href="#">Spec Sheet</a> | Electric                      | 12 gallon  |           |        |          |                 | EC-12TWL |        |            |
| TDH-24C                | <a href="#">Spec Sheet</a> | Gas                           | 6 gallon   | KG6T      |        |          |                 |          |        |            |
| TDH-48C                | <a href="#">Spec Sheet</a> | Gas                           | 12 gallon  | KG12T     |        |          |                 |          |        |            |
| TDH-48C                | <a href="#">Spec Sheet</a> | Gas                           | 12 gallon  | KG12TGB   |        |          |                 |          |        |            |
| TDBC-20C               | <a href="#">Spec Sheet</a> | Electric                      | 5 gallon   |           |        |          |                 | ECT-6    |        |            |
| TDBC-24C               | <a href="#">Spec Sheet</a> | Electric                      | 6 gallon   | KET6TGB   | K6ETT  |          |                 | ECT-6    |        |            |
| TDBC-40C               | <a href="#">Spec Sheet</a> | Electric                      | 10 gallon  |           |        |          |                 | ECT-10   |        |            |
| TDBC-48C               | <a href="#">Spec Sheet</a> | Electric                      | 12 gallon  | KET12TGB  | K12ETT |          |                 | ECT-12   |        |            |



## Competitive Model Comparison Matrix

| Groen                              | Spec Sheet Link            | Gas/Electric/<br>Direct Steam | Capacity   | Cleveland  | Vulcan     | AccuTemp | Market<br>Forge | Crown   | Legion | Therma-Tek          |
|------------------------------------|----------------------------|-------------------------------|------------|------------|------------|----------|-----------------|---------|--------|---------------------|
| TDC/3-3                            | <a href="#">Spec Sheet</a> | Direct Steam                  | .75 gallon | KDT1T      |            |          |                 | TOC-2   | TAT-10 |                     |
| TDC/3-6                            | <a href="#">Spec Sheet</a> | Direct Steam                  | 1.5 gallon |            |            |          |                 |         | TFN-10 |                     |
| TDC/3-10                           | <a href="#">Spec Sheet</a> | Direct Steam                  | 2.5 gallon | KDT3T      |            |          |                 |         |        |                     |
| TDC/3-20                           | <a href="#">Spec Sheet</a> | Direct Steam                  | 5 gallon   | KDT6T      |            |          |                 |         | TAT-20 |                     |
| TDC/3-20                           | <a href="#">Spec Sheet</a> | Direct Steam                  | 5 gallon   |            |            |          |                 |         | TFN-20 |                     |
| TDA/1-40                           | <a href="#">Spec Sheet</a> | Direct Steam                  | 10 gallon  |            |            |          |                 | DC-10   | TAT-40 |                     |
| TDA/1-48                           | <a href="#">Spec Sheet</a> | Direct Steam                  | 12 gallon  | KDT20T     |            |          |                 | DC-12   |        |                     |
| TDA/1-48                           | <a href="#">Spec Sheet</a> | Direct Steam                  | 12 gallon  |            |            |          |                 | DC-20   |        |                     |
| TDA/1-48                           | <a href="#">Spec Sheet</a> | Direct Steam                  | 12 gallon  | KDT12T     | 12DTT      |          |                 |         |        |                     |
| Table/cabinet mounted direct steam |                            |                               |            |            |            |          |                 |         |        |                     |
| (2)CTDC/3-20-SE24                  | <a href="#">Spec Sheet</a> | Electric                      | 10 gallon  | 36EMK6624  | VEKT50/66  |          |                 | EMT-6-6 |        |                     |
| (3)CTDC/3-20-SE24                  | <a href="#">Spec Sheet</a> | Electric                      | 15 gallon  |            | VEKT80/666 |          |                 |         |        |                     |
| (2)CTDC/3-20-SG                    | <a href="#">Spec Sheet</a> | Gas                           | 10 gallon  | 36GMK66300 |            |          |                 | GMT-6-6 |        |                     |
| Floor model - stationary           |                            |                               |            |            |            |          |                 |         |        |                     |
| EE-20                              | <a href="#">Spec Sheet</a> | Electric                      | 20 gallon  |            | K20EL      | ALHEC-20 |                 | EL-20   | HEC-20 | TT-TK2/3J-S-HWE20QT |
| EE-20                              | <a href="#">Spec Sheet</a> | Electric                      | 20 gallon  |            |            | AIIEC-20 |                 | EL-20F  | LEC-20 |                     |
| EE-40                              | <a href="#">Spec Sheet</a> | Electric                      | 40 gallon  | KEL40      | K40EL      | ALHEC-40 |                 | EL-40   | HEC-40 | TT-TK2/3J-S-HWE40QT |



## Competitive Model Comparison Matrix

| Groen    | Spec Sheet Link            | Gas/Electric/<br>Direct Steam | Capacity   | Cleveland | Vulcan | AccuTemp  | Market<br>Forge | Crown   | Legion | Therma-Tek       |
|----------|----------------------------|-------------------------------|------------|-----------|--------|-----------|-----------------|---------|--------|------------------|
| EE-40    | <a href="#">Spec Sheet</a> | Electric                      | 40 gallon  | KEL40SH   |        | ALLEC-40  |                 | EL-40F  | LEC-40 |                  |
| EE-40    | <a href="#">Spec Sheet</a> | Electric                      | 40 gallon  |           |        |           |                 | EP-40   |        |                  |
| EE-40    | <a href="#">Spec Sheet</a> | Electric                      | 40 gallon  |           |        |           |                 | EP-40F  |        |                  |
| EE-60    | <a href="#">Spec Sheet</a> | Electric                      | 60 gallon  | KEL60     | K60EL  | ALHEC-60  |                 | EL-60   | HEC-60 |                  |
| EE-60    | <a href="#">Spec Sheet</a> | Electric                      | 60 gallon  | KEL60SH   |        | ALLEC-60  |                 | EL-60F  | LEC-60 |                  |
| EE-60    | <a href="#">Spec Sheet</a> | Electric                      | 60 gallon  |           |        |           |                 | EP-60   |        |                  |
| EE-60    | <a href="#">Spec Sheet</a> | Electric                      | 60 gallon  |           |        |           |                 | EP-60F  |        |                  |
| EE-80    | <a href="#">Spec Sheet</a> | Electric                      | 80 gallon  | KEL80     | EL80   | ALHEC-80  |                 | EL-80   | HEC-80 |                  |
| EE-80    | <a href="#">Spec Sheet</a> | Electric                      | 80 gallon  |           |        | ALLEC-80  |                 | EP-80   | LEC-80 |                  |
| EE-100   | <a href="#">Spec Sheet</a> | Electric                      | 100 gallon | KEL100    | ET-100 |           |                 | EL-100  |        |                  |
| EE-100   | <a href="#">Spec Sheet</a> | Electric                      | 100 gallon |           |        |           |                 | EP-100  |        |                  |
| AH/1E-20 | <a href="#">Spec Sheet</a> | Gas                           | 20 gallon  |           | K20GL  | ALLGB-20  |                 | GL-20E  |        | TT-TK2/3J-S-G20G |
| AH/1E-20 | <a href="#">Spec Sheet</a> | Gas                           | 20 gallon  |           |        | ALLGB-20F |                 |         |        | TT-TK2/3J-T-G20G |
| AH/1E-40 | <a href="#">Spec Sheet</a> | Gas                           | 40 gallon  | KGL40     | K40GL  | ALLGB-40  |                 | GL-40E  |        | TT-TK2/3J-S-G40G |
| AH/1E-40 | <a href="#">Spec Sheet</a> | Gas                           | 40 gallon  |           | GS40ES | ALLGB-40F |                 | GL-40FE |        | TT-TK2/3J-T-G40G |



## Competitive Model Comparison Matrix

| Groen                 | Spec Sheet Link            | Gas/Electric/<br>Direct Steam | Capacity   | Cleveland | Vulcan | AccuTemp   | Market<br>Forge | Crown   | Legion | Therma-Tek |
|-----------------------|----------------------------|-------------------------------|------------|-----------|--------|------------|-----------------|---------|--------|------------|
| AH/1E-60              | <a href="#">Spec Sheet</a> | Gas                           | 60 gallon  | KGL60     | K60GL  | ALLGB-60   |                 | GL-60E  |        |            |
| AH/1E-60              | <a href="#">Spec Sheet</a> | Gas                           | 60 gallon  | KGL60SH   | GS60E  | ALLGB-60F  |                 | GL-60FE |        |            |
| AH/1E-80              | <a href="#">Spec Sheet</a> | Gas                           | 80 gallon  | KGL80     |        | ALLGB-80   |                 | GL-80E  |        |            |
| AH/1E-80              | <a href="#">Spec Sheet</a> | Gas                           | 80 gallon  |           | GL80E  | ALLGB-80F  |                 |         |        |            |
| AH/1E-100             | <a href="#">Spec Sheet</a> | Gas                           | 100 gallon | KGL100    | GT100E | ALLGB-100  |                 | GL-100E |        |            |
| AH/1E-100             | <a href="#">Spec Sheet</a> | Gas                           | 100 gallon |           |        | ALLGB-100F |                 |         |        |            |
| AHS-40                | <a href="#">Spec Sheet</a> | Gas                           | 40 gallon  | KGL40SH   |        |            |                 |         |        |            |
| Floor model - tilting |                            |                               |            |           |        |            |                 |         |        |            |
| DEE/4-20C             | <a href="#">Spec Sheet</a> | Electric                      | 20 gallon  | KET20T    | K20ELT | ALTWE-20   |                 | EC-20T  | TWE-20 |            |
| DEE/4-20C             | <a href="#">Spec Sheet</a> | Electric                      | 20 gallon  |           |        |            |                 | ELT-20  |        |            |
| DEE/4-20C             | <a href="#">Spec Sheet</a> | Electric                      | 20 gallon  |           |        |            |                 | ELT-20F |        |            |
| DEE/4-40C             | <a href="#">Spec Sheet</a> | Electric                      | 40 gallon  | KEL40T    | K40ELT | ALTWE-40   |                 | ELT-40  | TWE-40 |            |
| DEE/4-40C             | <a href="#">Spec Sheet</a> | Electric                      | 40 gallon  |           |        |            |                 | ELT-40F |        |            |
| DEE/4-60C             | <a href="#">Spec Sheet</a> | Electric                      | 60 gallon  | KEL60T    | K60ELT | ALTWE-60   |                 | ELT-60  | TWE-60 |            |
| DEE/4-60C             | <a href="#">Spec Sheet</a> | Electric                      | 60 gallon  | KEL60TSH  |        |            |                 | ELT-60F |        |            |
| DEE/4-60C             | <a href="#">Spec Sheet</a> | Electric                      | 60 gallon  |           |        | ACELT-60   |                 |         |        |            |



## Competitive Model Comparison Matrix

| Groen        | Spec Sheet Link            | Gas/Electric/<br>Direct Steam | Capacity  | Cleveland | Vulcan | AccuTemp   | Market<br>Forge | Crown   | Legion   | Therma-Tek     |
|--------------|----------------------------|-------------------------------|-----------|-----------|--------|------------|-----------------|---------|----------|----------------|
| DEE/4-60C    | <a href="#">Spec Sheet</a> | Electric                      | 60 gallon |           |        | ACELT-80   |                 |         |          |                |
| DEE/4-60C    | <a href="#">Spec Sheet</a> | Electric                      | 60 gallon |           |        | ACELT-100  |                 |         |          |                |
| DEES-40C     | <a href="#">Spec Sheet</a> | Electric                      | 40 gallon | KEL40TSH  |        |            |                 |         |          |                |
| DH-20C       | <a href="#">Spec Sheet</a> | Gas                           | 20 gallon |           | K20GLT | ALTLGB-20  |                 | GLT-20  | TLGB-20  | TT-TTFJ-T-G20G |
| DH-20C       | <a href="#">Spec Sheet</a> | Gas                           | 20 gallon |           |        | ALTLGB-20F |                 |         | TLGB-20F |                |
| DH/1-40C     | <a href="#">Spec Sheet</a> | Gas                           | 40 gallon | KGL40T    | K40GLT | ALTLGB-40  |                 | GLT-40  | TLGB-40  | TT-TTFJ-T-G40G |
| DH/1-40C     | <a href="#">Spec Sheet</a> | Gas                           | 40 gallon |           |        | ALTLGB-40F |                 | GLT-40F | TLGB-40F |                |
| DH-60C       | <a href="#">Spec Sheet</a> | Gas                           | 60 gallon | KGL60T    | K60GLT | ALTLGB-60  |                 |         | TLGB-60  |                |
| DH-60C       | <a href="#">Spec Sheet</a> | Gas                           | 60 gallon |           |        | ALTLGB-60F |                 | GLT-60  | TLGB-60F |                |
| DH-80C       | <a href="#">Spec Sheet</a> | Gas                           | 80 gallon | KGL80T    |        | ALTLGB-80  |                 | GLT-80  | TLGB-80  |                |
| DHS-40C      | <a href="#">Spec Sheet</a> | Gas                           | 40 gallon | KGL40TSH  | K40GLT |            |                 |         |          |                |
| Direct Steam |                            |                               |           |           |        |            |                 |         |          |                |
| PT-20        | <a href="#">Spec Sheet</a> | Direct Steam                  | 20 gallon | KDL25     | K20DL  |            |                 | DP-20   | LP-20    |                |
| PT-40        | <a href="#">Spec Sheet</a> | Direct Steam                  | 40 gallon | KDP40     | K40DL  |            |                 | DP-40   | LP-40    |                |
| PT-40        | <a href="#">Spec Sheet</a> | Direct Steam                  | 40 gallon |           | K40DLT |            |                 |         |          |                |
| PT-60        | <a href="#">Spec Sheet</a> | Direct Steam                  | 60 gallon | KDP60     | K60DL  |            |                 | DP-60   | LP-60    |                |



## Competitive Model Comparison Matrix

| Groen  | Spec Sheet Link            | Gas/Electric/<br>Direct Steam | Capacity   | Cleveland | Vulcan | AccuTemp | Market<br>Forge | Crown  | Legion | Therma-Tek |
|--------|----------------------------|-------------------------------|------------|-----------|--------|----------|-----------------|--------|--------|------------|
| PT-80  | <a href="#">Spec Sheet</a> | Direct Steam                  | 80 gallon  | KDP80     |        |          |                 | DP-80  | LP-80  |            |
| PT-100 | <a href="#">Spec Sheet</a> | Direct Steam                  | 100 gallon | KDP100    |        |          |                 |        | LP-100 |            |
| PT-125 | <a href="#">Spec Sheet</a> | Direct Steam                  | 125 gallon |           |        |          |                 |        |        |            |
| PT-150 | <a href="#">Spec Sheet</a> | Direct Steam                  | 150 gallon |           |        |          |                 |        |        |            |
| FT-20  | <a href="#">Spec Sheet</a> | Direct Steam                  | 20 gallon  |           | K20DL  |          |                 | DL-20  | LT-20  |            |
| FT-40  | <a href="#">Spec Sheet</a> | Direct Steam                  | 40 gallon  | KDL40     | K40DL  |          |                 | DL-40  | LT-40  |            |
| FT-40  | <a href="#">Spec Sheet</a> | Direct Steam                  | 40 gallon  |           |        |          |                 |        |        |            |
| FT-60  | <a href="#">Spec Sheet</a> | Direct Steam                  | 60 gallon  | KDL60     | K60DL  |          |                 | DL-60  | LT-60  |            |
| FT-80  | <a href="#">Spec Sheet</a> | Direct Steam                  | 80 gallon  | KDL80     | SL80   |          |                 | DL-80  | LT-80  |            |
| FT-100 | <a href="#">Spec Sheet</a> | Direct Steam                  | 100 gallon | KDL100    | ST100  |          |                 | DL-100 | LT-100 |            |
| FT-125 | <a href="#">Spec Sheet</a> | Direct Steam                  | 125 gallon | KDL125    | ST125  |          |                 | DL-125 | LT-125 |            |
| FT-150 | <a href="#">Spec Sheet</a> | Direct Steam                  | 150 gallon | KDL150    | ST150  |          |                 | DL-150 | LT-150 |            |
| GPT-40 | <a href="#">Spec Sheet</a> | Direct Steam                  | 40 gallon  |           |        |          |                 | DP-50F | LSP-40 |            |
| GPT-60 | <a href="#">Spec Sheet</a> | Direct Steam                  | 60 gallon  |           |        |          |                 | DP-60F | LSP-60 |            |
| GPT-80 | <a href="#">Spec Sheet</a> | Direct Steam                  | 80 gallon  |           |        |          |                 | DP-80F | LSP-80 |            |



## Competitive Model Comparison Matrix

| Groen   | Spec Sheet Link            | Gas/Electric/<br>Direct Steam | Capacity   | Cleveland | Vulcan | AccuTemp | Market<br>Forge | Crown  | Legion  | Therma-Tek |
|---------|----------------------------|-------------------------------|------------|-----------|--------|----------|-----------------|--------|---------|------------|
| GPT-100 | <a href="#">Spec Sheet</a> | Direct Steam                  | 100 gallon |           |        |          |                 |        | LSP-100 |            |
| GPT-125 | <a href="#">Spec Sheet</a> | Direct Steam                  | 125 gallon |           |        |          |                 |        |         |            |
| GPT-150 | <a href="#">Spec Sheet</a> | Direct Steam                  | 150 gallon |           |        |          |                 |        |         |            |
| GT-40   | <a href="#">Spec Sheet</a> | Direct Steam                  | 40 gallon  | KDL40F    | K40DL  |          |                 | DL-40F | LS-40   |            |
| GT-40   | <a href="#">Spec Sheet</a> | Direct Steam                  | 40 gallon  |           |        |          |                 |        | LSI-40  |            |
| GT-40   | <a href="#">Spec Sheet</a> | Direct Steam                  | 40 gallon  |           |        |          |                 |        | LTI-40  |            |
| GT-60   | <a href="#">Spec Sheet</a> | Direct Steam                  | 60 gallon  | KDL60F    | K60DL  |          |                 | DL-60F | LS-60   |            |
| GT-60   | <a href="#">Spec Sheet</a> | Direct Steam                  | 60 gallon  |           |        |          |                 |        | LSI-60  |            |
| GT-60   | <a href="#">Spec Sheet</a> | Direct Steam                  | 60 gallon  |           |        |          |                 |        | LTI-60  |            |
| GT-80   | <a href="#">Spec Sheet</a> | Direct Steam                  | 80 gallon  | KDL80F    | SL80   |          |                 | DL-80F | LS-80   |            |
| GT-80   | <a href="#">Spec Sheet</a> | Direct Steam                  | 80 gallon  |           |        |          |                 |        | LSI-80  |            |
| GT-80   | <a href="#">Spec Sheet</a> | Direct Steam                  | 80 gallon  |           |        |          |                 |        | LTI-80  |            |
| GT-100  | <a href="#">Spec Sheet</a> | Direct Steam                  | 100 gallon | KDL100F   | ST100  |          |                 |        | LSI-100 |            |
| GT-100  | <a href="#">Spec Sheet</a> | Direct Steam                  | 100 gallon |           |        |          |                 |        | LTI-100 |            |
| GT-125  | <a href="#">Spec Sheet</a> | Direct Steam                  | 125 gallon | KDL125F   | ST125  |          |                 |        | LSI-125 |            |





## Competitive Model Comparison Matrix

| Groen           | Spec Sheet Link            | Gas/Electric/<br>Direct Steam | Capacity   | Cleveland | Vulcan | AccuTemp   | Market<br>Forge | Crown    | Legion     | Therma-Tek |
|-----------------|----------------------------|-------------------------------|------------|-----------|--------|------------|-----------------|----------|------------|------------|
| GT-125          | <a href="#">Spec Sheet</a> | Direct Steam                  | 125 gallon |           |        |            |                 |          | LTI-125    |            |
| GT-150          | <a href="#">Spec Sheet</a> | Direct Steam                  | 150 gallon | KDL150F   | ST150  |            |                 |          | LTI-150    |            |
| D-20            | <a href="#">Spec Sheet</a> | Direct Steam                  | 20 gallon  |           |        |            |                 | DPT-20   | TWP-20     |            |
| D-40            | <a href="#">Spec Sheet</a> | Direct Steam                  | 40 gallon  | KDP40T    |        |            |                 | DPT-40   | TWP-40     |            |
| D-60            | <a href="#">Spec Sheet</a> | Direct Steam                  | 60 gallon  | KDP60T    |        |            |                 | DPT-60   | TWP-60     |            |
| DL-20           | <a href="#">Spec Sheet</a> | Direct Steam                  | 20 gallon  |           | K20DLT |            |                 | DLT-20   | TWT-20     |            |
| DL-20           | <a href="#">Spec Sheet</a> | Direct Steam                  | 20 gallon  |           |        |            |                 | DLT-20TC | TWU-20     |            |
| DL-40           | <a href="#">Spec Sheet</a> | Direct Steam                  | 40 gallon  | KDL40T    | K40DLT |            |                 | DLT-40   | TWT-40     |            |
| DL-40           | <a href="#">Spec Sheet</a> | Direct Steam                  | 40 gallon  | KDL40TSH  |        |            |                 | DLT-40TC | TWU-40     |            |
| DL-60           | <a href="#">Spec Sheet</a> | Direct Steam                  | 60 gallon  | KDL60T    | K60DLT |            |                 | DLT-60   | TWT-60     |            |
| DL-60           | <a href="#">Spec Sheet</a> | Direct Steam                  | 60 gallon  | KDL60TSH  |        |            |                 | DLT-60TC | TWU-60     |            |
| DL-80           | <a href="#">Spec Sheet</a> | Direct Steam                  | 80 gallon  | KDL80T    |        |            |                 | DLT-80   | TWT-80     |            |
| DL-80           | <a href="#">Spec Sheet</a> | Direct Steam                  | 80 gallon  | KDL80TSH  |        |            |                 | DLT-80TC | TWU-80     |            |
| Cooker-mixers   |                            |                               |            |           |        |            |                 |          |            |            |
| TDB-20C,TA/2    | <a href="#">Spec Sheet</a> | Electric                      | 5 gallon   |           |        | ALTEH-5MV  |                 |          | TEH-20MV   |            |
| TDB-20C,TA/2    | <a href="#">Spec Sheet</a> | Electric                      | 5 gallon   |           |        |            |                 |          | TEH-5F-MV  |            |
| TDB-40C,TA/2    | <a href="#">Spec Sheet</a> | Electric                      | 10 gallon  | MKET12T   |        | ALTEH-10MV |                 |          | TEH-40MV   |            |
| TDB-40C,TA/2    | <a href="#">Spec Sheet</a> | Electric                      | 10 gallon  |           |        |            |                 |          | TEH-20F-MV |            |
| DEE/4T-40C,TA/3 | <a href="#">Spec Sheet</a> | Electric                      | 40 gallon  | MKEL40T   |        | ALTWE-40MV |                 |          | TWE-40MV   |            |



## Competitive Model Comparison Matrix

| Groen           | Spec Sheet Link            | Gas/Electric/<br>Direct Steam | Capacity   | Cleveland | Vulcan | AccuTemp      | Market<br>Forge | Crown   | Legion     | Therma-Tek |
|-----------------|----------------------------|-------------------------------|------------|-----------|--------|---------------|-----------------|---------|------------|------------|
| DEE-4T-60C,TA/3 | <a href="#">Spec Sheet</a> | Electric                      | 60 gallon  | MKEL60T   |        | ALTWE-60MV    |                 |         | TWE-60MV   |            |
| DHT-40C,TA/3    | <a href="#">Spec Sheet</a> | Gas                           | 40 gallon  | MKGL40T   |        | ALTLGB-40MV   |                 |         | TLGB-40MV  |            |
| DHT-40C,TA/3    | <a href="#">Spec Sheet</a> | Gas                           | 40 gallon  |           |        | AALTLGB-40FMV |                 |         | TLGB-40FMV |            |
| DHT-60C,TA/3    | <a href="#">Spec Sheet</a> | Gas                           | 60 gallon  | MKGL60T   |        | ALTLGB-60MV   |                 |         | TLGB-60MV  |            |
| DHT-60C,TA/3    | <a href="#">Spec Sheet</a> | Gas                           | 60 gallon  |           |        | AALTLGB-60FMV |                 |         | TLGB-60FMV |            |
| DL-40, TA/3     | <a href="#">Spec Sheet</a> | Direct Steam                  | 40 gallon  | MKDL40T   |        |               |                 | DLTM-40 | TWT-40MV   |            |
| DL-40, TA/3     | <a href="#">Spec Sheet</a> | Direct Steam                  | 40 gallon  |           |        |               |                 |         | TWU-40MV   |            |
| DL-60, TA/3     | <a href="#">Spec Sheet</a> | Direct Steam                  | 60 gallon  | MKDL60T   |        |               |                 | DLTM-60 | TWT-60MV   |            |
| DL-60, TA/3     | <a href="#">Spec Sheet</a> | Direct Steam                  | 60 gallon  |           |        |               |                 |         | TWU-60MV   |            |
| DL-80, TA/3     | <a href="#">Spec Sheet</a> | Direct Steam                  | 80 gallon  | MKDL80T   |        |               |                 | DLTM-80 | TWT-80MV   |            |
| DL-80-80, INA/2 | <a href="#">Spec Sheet</a> | Direct Steam                  | 160 gallon | TMKDL80T  |        |               |                 |         |            |            |
| Braising Pans   |                            |                               |            |           |        |               |                 |         |            |            |
| Countertop      |                            |                               |            |           |        |               |                 |         |            |            |
| TD/FPC          | <a href="#">Spec Sheet</a> | Electric                      | 10 gallon  | SET10     |        | ALRES-13      |                 |         | ECTS-12    | RES-1824   |
| TD/FPC          | <a href="#">Spec Sheet</a> | Electric                      | 10 gallon  | SET15     |        |               |                 |         | ECTRS-16   | RES-2418   |
| TD/FPC          | <a href="#">Spec Sheet</a> | Electric                      | 10 gallon  |           |        |               |                 |         |            |            |
| Floor model     |                            |                               |            |           |        |               |                 |         |            |            |



## Competitive Model Comparison Matrix

| Groen    | Spec Sheet Link            | Gas/Electric/<br>Direct Steam | Capacity  | Cleveland | Vulcan | AccuTemp | Market<br>Forge | Crown  | Legion      | Therma-Tek    |
|----------|----------------------------|-------------------------------|-----------|-----------|--------|----------|-----------------|--------|-------------|---------------|
| BPM-15EC | <a href="#">Spec Sheet</a> | Electric                      | 15 gallon |           |        |          |                 |        | CS28-5      |               |
| BPM-15EC | <a href="#">Spec Sheet</a> | Electric                      | 15 gallon |           |        |          |                 |        | CS28-7      |               |
| BPM-15EC | <a href="#">Spec Sheet</a> | Electric                      | 15 gallon |           |        |          |                 |        | CS41-5      |               |
| BPM-15EC | <a href="#">Spec Sheet</a> | Electric                      | 15 gallon |           |        |          |                 |        | TES-2424-7  |               |
| BPM-30EC | <a href="#">Spec Sheet</a> | Electric                      | 30 gallon | SEL30T1   | VE30   | ALTES-30 | 30P-STEL        | ES-30  | CS28-11     | TT-TTMTSK-E30 |
| BPM-30EC | <a href="#">Spec Sheet</a> | Electric                      | 30 gallon | SEL30TR   |        |          | 30P-STEM        | ETS-30 | CS28-9      |               |
| BPM-30EC | <a href="#">Spec Sheet</a> | Electric                      | 30 gallon |           |        |          |                 |        | CS41-7      |               |
| BPM-30EC | <a href="#">Spec Sheet</a> | Electric                      | 30 gallon |           |        |          |                 |        | TES-2424-11 |               |
| BPM-30EC | <a href="#">Spec Sheet</a> | Electric                      | 30 gallon |           |        |          |                 |        | TES-2424-9  |               |
| BPM-30EC | <a href="#">Spec Sheet</a> | Electric                      | 30 gallon |           |        |          |                 |        | TES-2430-7  |               |
| BPM-30EC | <a href="#">Spec Sheet</a> | Electric                      | 30 gallon |           |        |          |                 |        | TES-2430-9  |               |
| BPM-40EC | <a href="#">Spec Sheet</a> | Electric                      | 40 gallon | SEL40T1   | VE40   | ALTES-40 | 40P-STEL        | ES-40  | CS28-14     | TT-CTSK-E40G  |
| BPM-40EC | <a href="#">Spec Sheet</a> | Electric                      | 40 gallon | SEL40TR   |        |          | 40P-STEM        | ETS-40 | CS41-11     | TT-TTMTSK-E40 |
| BPM-40EC | <a href="#">Spec Sheet</a> | Electric                      | 40 gallon |           |        |          |                 |        | CS41-9      |               |
| BPM-40EC | <a href="#">Spec Sheet</a> | Electric                      | 40 gallon |           |        |          |                 |        | TES-2430-11 |               |



## Competitive Model Comparison Matrix

| Groen    | Spec Sheet Link            | Gas/Electric/<br>Direct Steam | Capacity  | Cleveland | Vulcan  | AccuTemp  | Market<br>Forge | Crown  | Legion       | Therma-Tek    |
|----------|----------------------------|-------------------------------|-----------|-----------|---------|-----------|-----------------|--------|--------------|---------------|
| BPM-15GC | <a href="#">Spec Sheet</a> | Gas                           | 15 gallon |           | VGCTS16 |           |                 |        | CSG25-5      |               |
| BPM-15GC | <a href="#">Spec Sheet</a> | Gas                           | 15 gallon |           |         |           |                 |        | CSG28-7      |               |
| BPM-15GC | <a href="#">Spec Sheet</a> | Gas                           | 15 gallon |           |         |           |                 |        | CSG41-5      |               |
| BPM-30GC | <a href="#">Spec Sheet</a> | Gas                           | 30 gallon | SGL30TR   | VG30    | ALTGSE-30 | 30P-STGL        | GS-30  | CSG28-11     | TT-TTMTSK-G30 |
| BPM-30GC | <a href="#">Spec Sheet</a> | Gas                           | 30 gallon |           |         |           | 30P-STGM        | GTS-30 | CSG28-9      |               |
| BPM-30GC | <a href="#">Spec Sheet</a> | Gas                           | 30 gallon |           |         |           |                 |        | CSG41-7      |               |
| BPM-30GC | <a href="#">Spec Sheet</a> | Gas                           | 30 gallon |           |         |           |                 |        | TGSE-2430-7  |               |
| BPM-30GC | <a href="#">Spec Sheet</a> | Gas                           | 30 gallon |           |         |           |                 |        | TGSE-2430-9  |               |
| BPM-30GC | <a href="#">Spec Sheet</a> | Gas                           | 30 gallon |           |         |           |                 |        | TGSE-2440-7  |               |
| BPM-40GC | <a href="#">Spec Sheet</a> | Gas                           | 40 gallon | SGL40TR   | VG40    | ALTGSE-40 | 40P-STGL        | GS-40  | CSG28-14     | TT-TTMTSK-G40 |
| BPM-40GC | <a href="#">Spec Sheet</a> | Gas                           | 40 gallon |           |         |           | 40P-STGM        | GS-40N | CSG41-11     | TT-CTSK-G40G  |
| BPM-40GC | <a href="#">Spec Sheet</a> | Gas                           | 40 gallon |           |         |           |                 | GTS-40 | CSG41-9      |               |
| BPM-40GC | <a href="#">Spec Sheet</a> | Gas                           | 40 gallon |           |         |           |                 |        | TGSE-2430-11 |               |
| BPM-40GC | <a href="#">Spec Sheet</a> | Gas                           | 40 gallon |           |         |           |                 |        | TGSE-2440-11 |               |
| BPM-40GC | <a href="#">Spec Sheet</a> | Gas                           | 40 gallon |           |         |           |                 |        | TGSE-2440-9  |               |



## Competitive Model Comparison Matrix

| Groen   | Spec Sheet Link            | Gas/Electric/<br>Direct Steam | Capacity  | Cleveland | Vulcan | AccuTemp | Market<br>Forge | Crown   | Legion | Therma-Tek |
|---------|----------------------------|-------------------------------|-----------|-----------|--------|----------|-----------------|---------|--------|------------|
| BPP-30E | <a href="#">Spec Sheet</a> | Electric                      | 30 gallon |           |        |          | 30P-STEL        | ELTS-30 |        |            |
| BPP-30E | <a href="#">Spec Sheet</a> | Electric                      | 30 gallon |           |        |          | 30P-STEM        | EMTS-30 |        |            |
| BPP-40E | <a href="#">Spec Sheet</a> | Electric                      | 40 gallon |           |        |          | 40P-STEL        | ELTS-40 |        |            |
| BPP-40E | <a href="#">Spec Sheet</a> | Electric                      | 40 gallon |           |        |          | 40P-STEM        | EMTS-40 |        |            |
| BPP-30G | <a href="#">Spec Sheet</a> | Gas                           | 30 gallon |           |        |          | 30P-STGL        | GLTS-30 |        |            |
| BPP-30G | <a href="#">Spec Sheet</a> | Gas                           | 30 gallon |           |        |          | 30P-STGM        | GMTS-30 |        |            |
| BPP-40G | <a href="#">Spec Sheet</a> | Gas                           | 40 gallon |           |        |          | 40P-STGL        | GLTS-40 |        |            |
| BPP-40G | <a href="#">Spec Sheet</a> | Gas                           | 40 gallon |           |        |          | 40P-STGM        | GMTS-40 |        |            |